

AIEA 2014 Annual Conference February 16-19, 2014 Washington, DC

UNIVERSALIZING GLOBAL LEARNING IN THE 21ST-CENTURY ACADEMY

# Becoming a Social Media Publisher:

A Comprehensive Review of Social Media

Management Tools

Jessica Winters, Marketing Coordinator, University of Groningen Paul Hofmann, , Assistant VP for International Affairs, California State University-Fresno Michael Waxman-Lenz, Co-founder and CEO, Intead: International Education Advantage, LLC



# Social networks @univgroningen













Instagram















# Main Facebook Pages





## How to monitor, manage & measure?

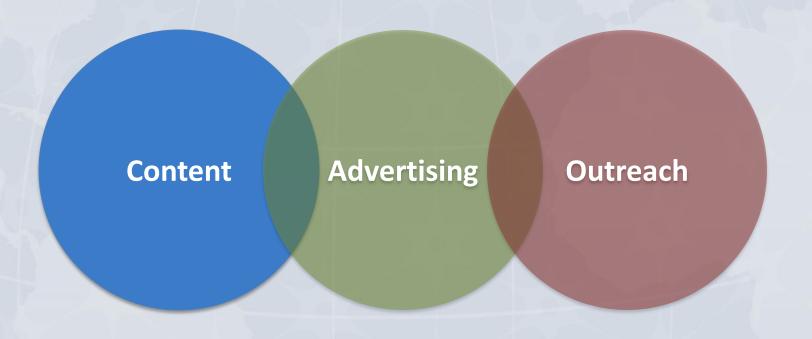
Team or individual

Tasks: who does what

Use the right tools for you



## Tasks: who does what?





# Groningen tools

#### Paid

√ HootSuite Pro (also free version)

#### Free

- ✓ Pages smartphone app
- ✓ Facebook Insights
- √ SocialMention
- ✓ SocialBakers (also paid version)

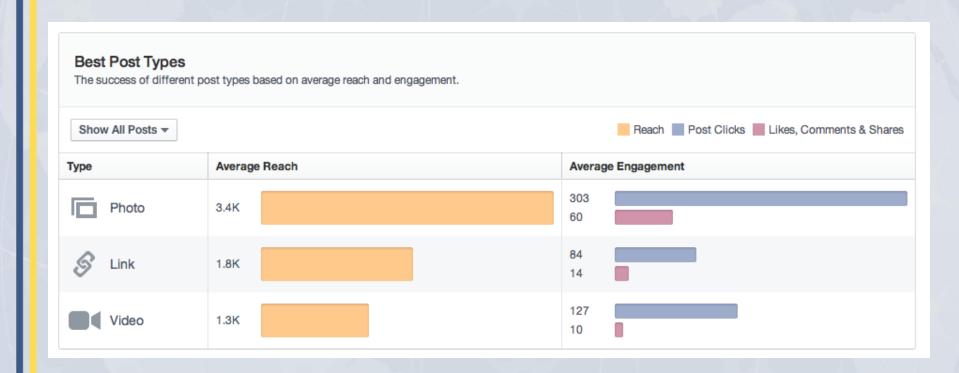


# International student page

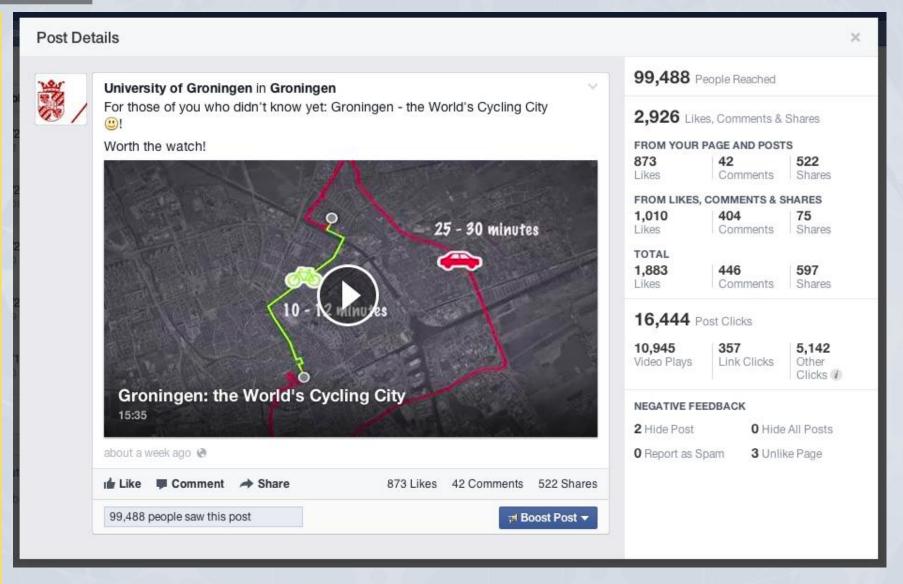




# Types of posts









# Content main Page

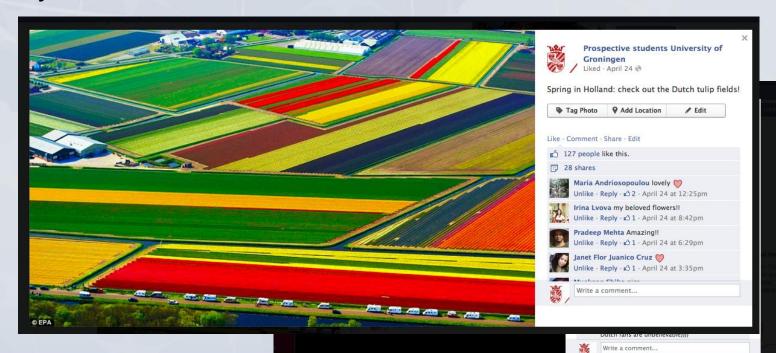
- Pride
  - University
  - Students
  - Local
- College-humor
- Student-related
- Famous people
- Niche: ...



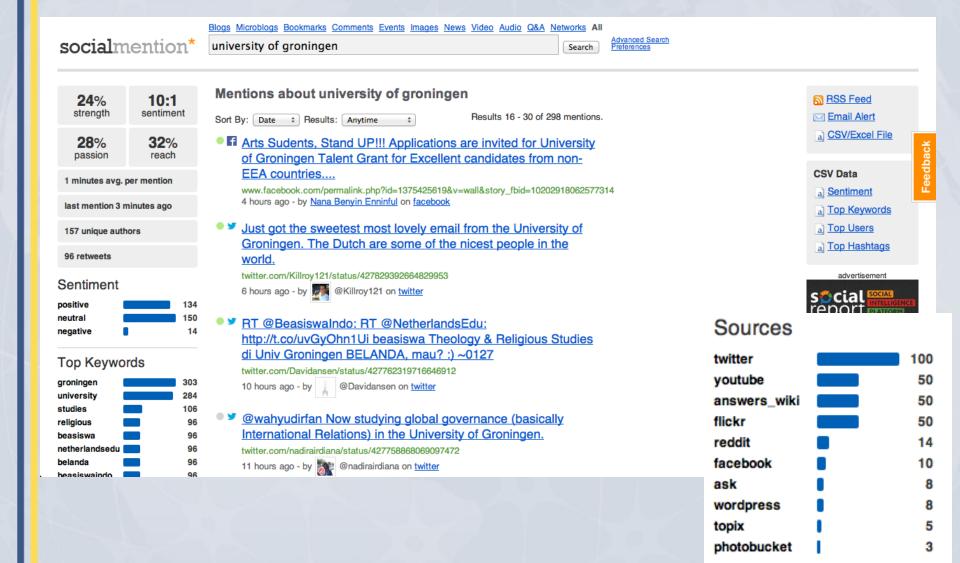


# Best posts Prospective Page

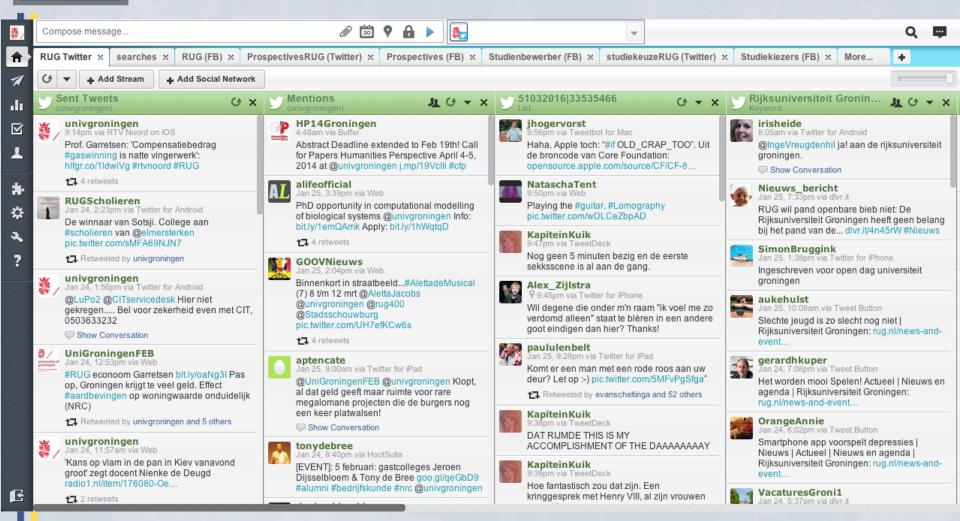
- Hype: Harlem Shake
- Groningen city
- Netherlands
- Study abroad



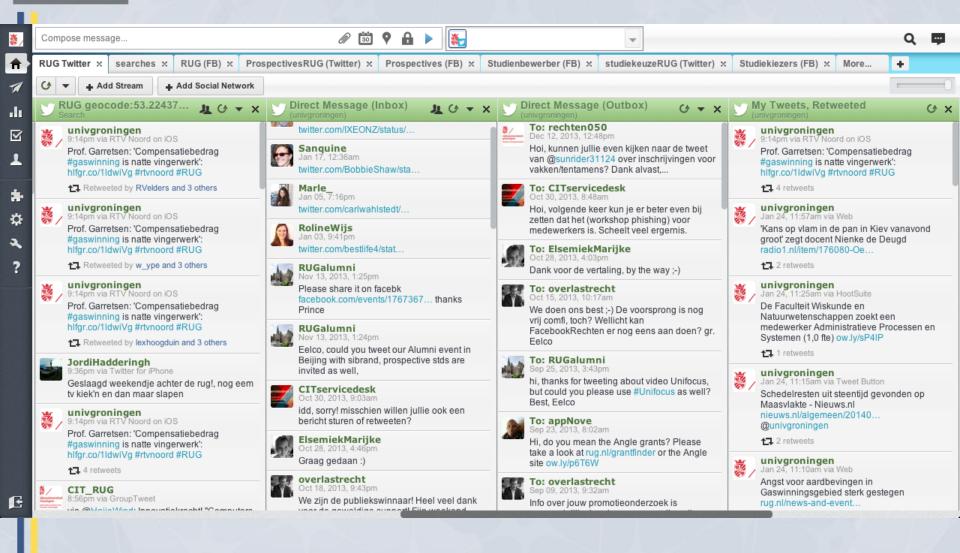




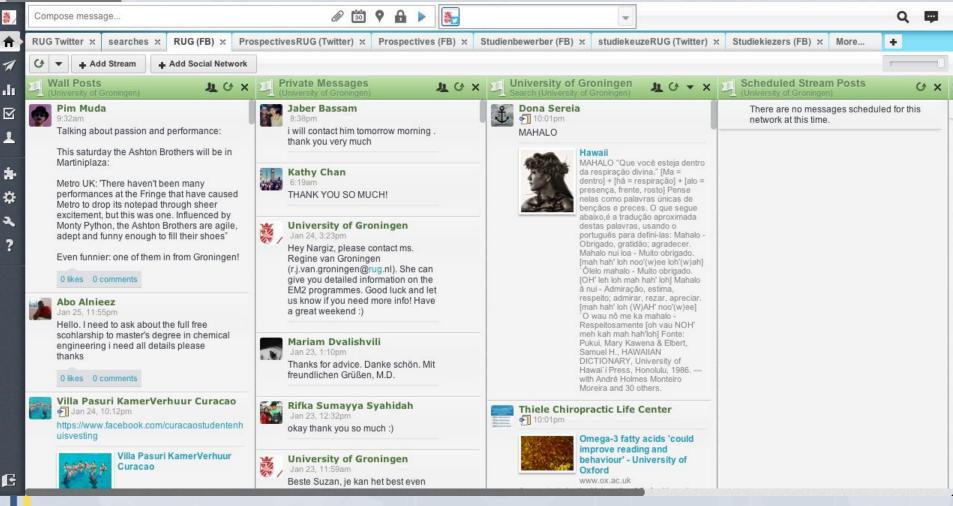




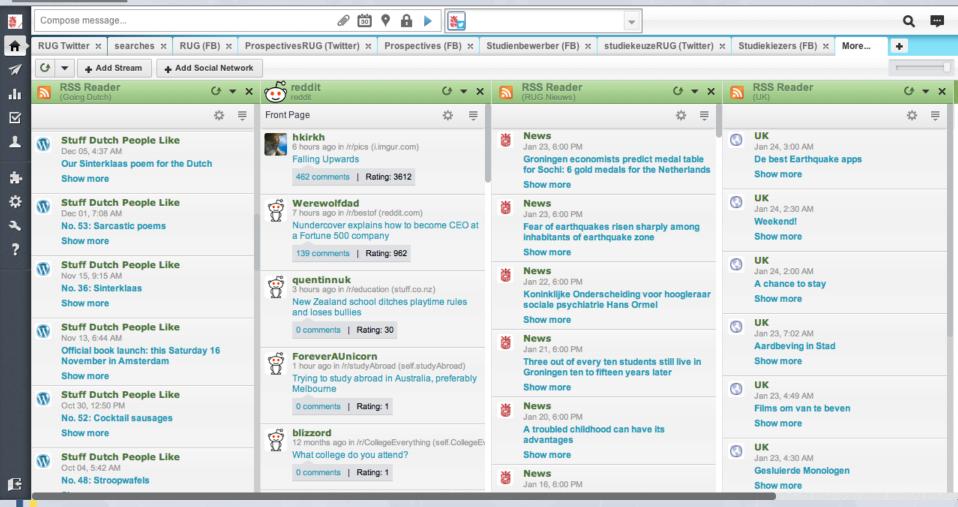














## **Pitfalls**

#### **HootSuite**

- ✓ Easy to post with wrong account
- ✓ Works with Facebook, not advisable though

#### Data overflow

- √ What does it all mean?
  - set goals!





# Social media policy

- guideline
- to protect:
  - -company/organization
  - -staff
  - -users





### Content

- goals
- general rules of behavior
- general rules concerning work/personal matters
- responsible staff members
- management, monitoring, metrics
- crisis protocol: chain of communication





"Happy hour is on! Show us what makes you proud to be British for a chance to win. Don't forget to tag #MyFrappuccinohttp://bit.ly/JlXOcu"



## Fresno State's Social Media





Facebook



Flickr



**Twitter** 



YouTube



Instagram



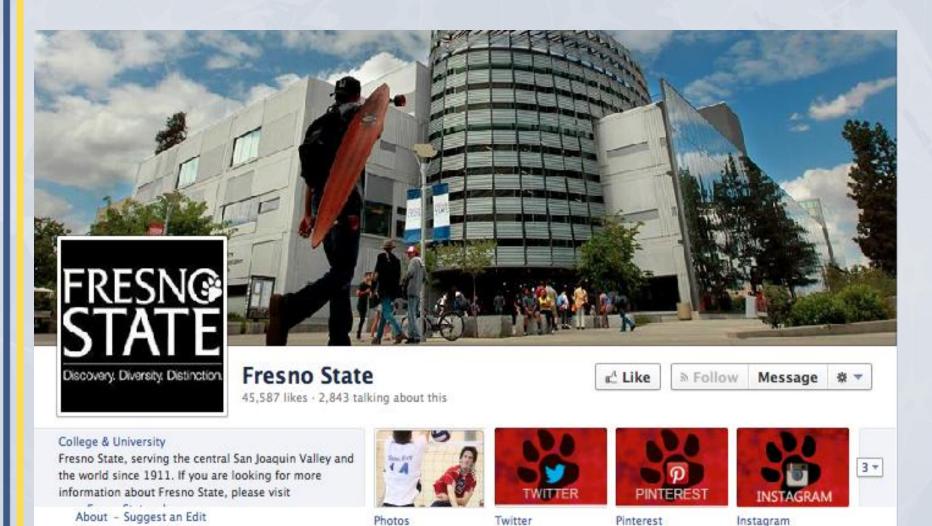
**Pinterest** 



Linkedin Business Page & Linkedin University Page



## Facebook





## **Facebook Posts**









Photos

Twitter

Pinterest

Instagram



Fresno State 16 hours ago

53 Bulldogs earn fall 2013 Mountain West Conference academic honors! http://bit.ly/1dbVRvZ

Now THAT points to success on and off the field! Bulldog Born! Bulldog Bred!



Like - Comment - Share



Fresno State January 28 · Edited @

Agriculture students from the Plant Science Club, Alpha Gamma Rho and Alpha Zeta picked oranges and grapefruits from trees at the University House over the weekend.

All the fruit was donated to Bulldog Pantry to help those in need!



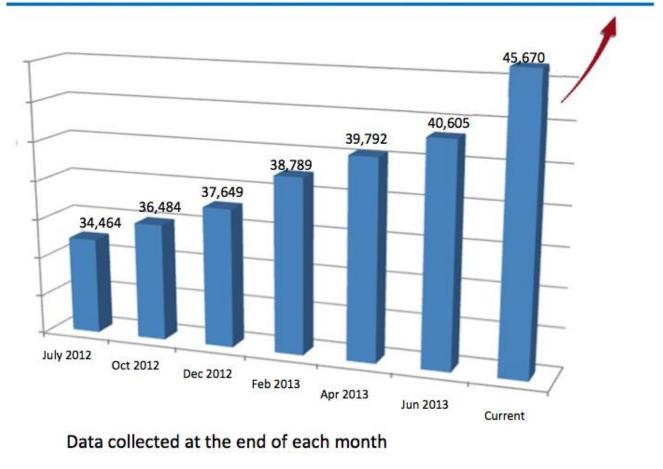








July 2012 - February 2014



31% growth over the past year



# FRESNO STATE ATHLETICS

### SOCIAL MEDIA NUMBERS

### facebook.

#### June 2013

- 1. New Mexico 63,658
- 2. Nevada 47,763
- 3. Wyoming 45,083
- 4. Boise State 30,253
- 5. Hawai'i 20,413
- 6. San Diego State 18,978
- 7. Fresno State 18,056
- 8. UNLV 8,522
- 9. Utah State 7,390
- 10. San Jose State 5,464
- 11. Colorado State 5,196
- 12. Air Force 3,277

#### Feb. 2014

- 1. New Mexico 68,512
- 2. Wyoming 63,984
- 3. Boise State 57.630
- 4. Nevada 56,951
- 5. Fresno State 45,700
- 6. Hawai'i 33,095
- 7. San Diego State 28,891
- 8. UNLV 10,234
- 9. Utah State 9,111
- 10. Colorado State 7,595
- 11. San Jose State 7,360
- 12. Air Force 4,510



## **Twitter**



#### Tweets



Fresno State @Fresno\_State 12 RETWEET 1 FAVORITE

31 Jan

TODAY @ 7pm in Alice Peters Auditorium PB 191, attend a reading by award-winning Barbara Brinson Curiel. Event is free w/ reception to follow



Fresno State @Fresno\_State ← RETWEET ← FAVORITE

30 Jan

53 #FresnoState student-athletes earn fall 2013 @MountainWest academic honors! http://t.co/3jL9VU0XVn #BulldogBornBulldogBred



Fresno State @Fresno\_State ← RETWEET ← FAVORITE

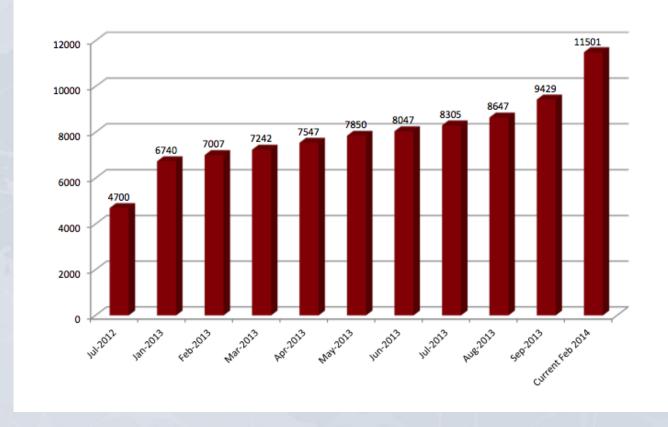
30 Jan

RT @USUProductions: Fresno State Students FREE bowling, billiards & X-box 2nite 7pm USU Recreation Center. Get #pawpass for discounts http:...



#### **TWITTER FOLLOWERS**

**July 2012- February 2014** 



111% growth over the past year



# FRESNO STATE ATHLETICS

### SOCIAL MEDIA NUMBERS



#### June 2013

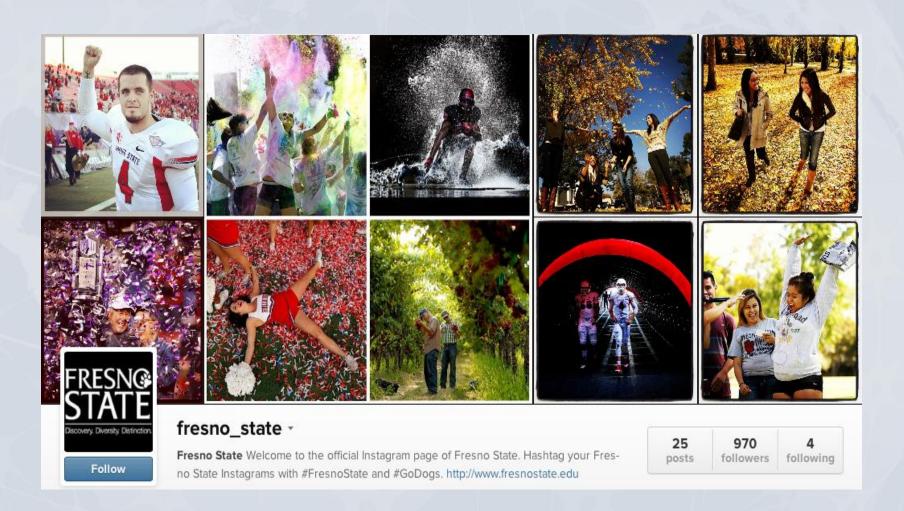
- 1. New Mexico 13,792
- 2. Boise State 11,690
- 3. UNLV 11,439
- 4. San Diego State 10,266
- 5. Nevada 10,169
- 6. Wyoming 7,780
- 7. Hawai'i 7,756
- 8. Utah State 6,999
- 9. Fresno State 6,439
- 10. Air Force 5,414
- 11. Colorado State 3,893
- 12. San Jose State 3,831

#### Feb. 2014

- 1. New Mexico 16,600
- 2. UNLV 14,300
- 3. San Diego State 13,300
- 4. Nevada 12,400
- 5. Boise State 12,400
- 6. Fresno State 12,100
- 7. Wyoming 10,000
- 8. Hawai'i 9,395
- 9. Utah State 8,699
- 10. Air Force 6,871
- 11. Colorado State 6,126
- 12. San Jose State 5,656



# Instagram





# What Social Media Management Tools Can Do For You



Image: HootSuite

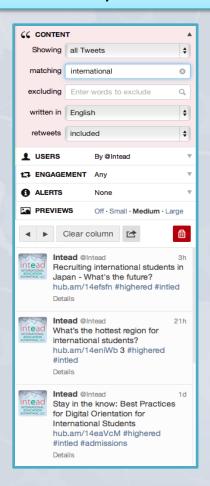


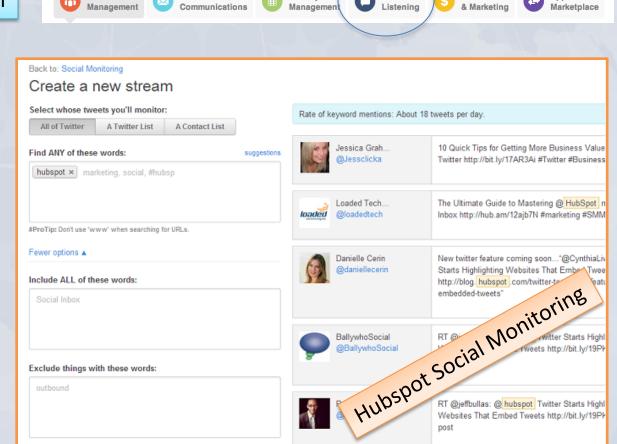
# Listening

Unified

Contact

#### Tweetdeck Keyword Search





Activity

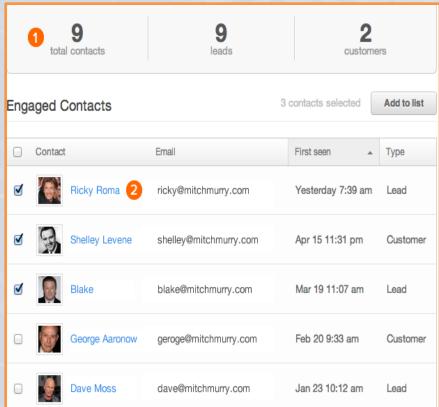
Social



# **Engaging**



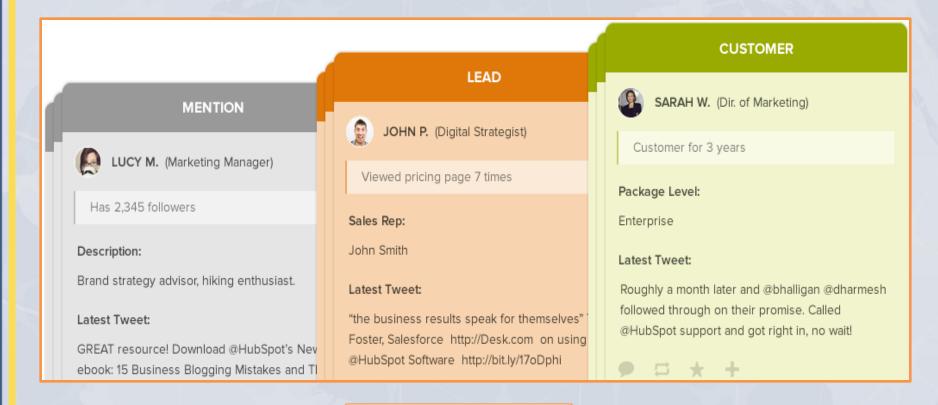
HootSuite engagement features



Hubspot



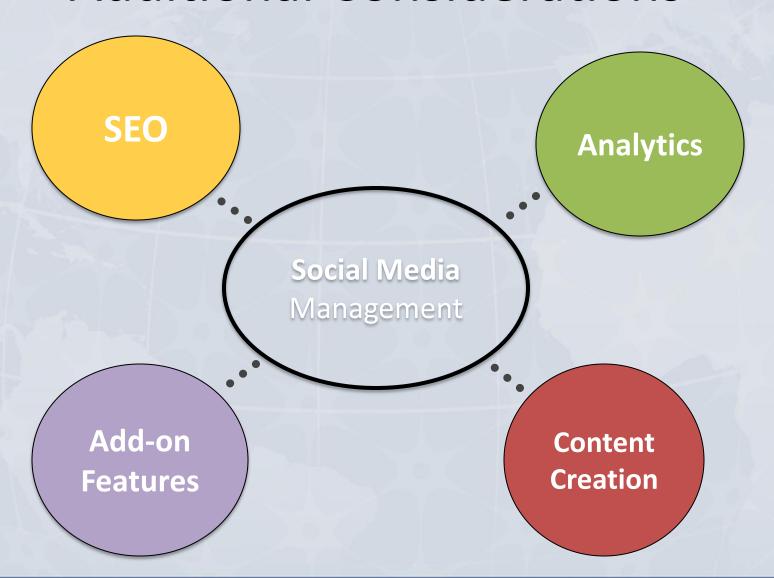
## **Providing Customer Service**



**Hubspot Social Inbox** 



# **Additional Considerations**





## Handout

- Social Media Management Tools
- Links to social media policies



Social Media Tools Features update frequently. Information shown as of 8/16/13.		Comprehensive Digital Marketing Solutions		Social Media Aggregators and Analytics						Social Media Aggregators	
		Hubspot	Salesforce	Argyle Social	Hootsuite	MarketMeSuite	Social Bro	Sprout Social	Socialbakers <sup>3</sup>	Nimble	Tweetdeck
		Pro (\$600/mo) <sup>1</sup>	Pro (\$65/user/mo)	<b>Pro</b> (\$600/mo)	Pro (\$8.99/mo) <sup>2</sup>	<b>Pro</b> (\$15/mo)	<b>Pro</b> (\$39/mo)	Deluxe (\$59/user/mo)	Basic (\$250/mo) <sup>4</sup>	Business (\$15/user/mo)	Free
Social Network/ App Compatibility	Facebook	•	•	•	•	•		•	•	•	
	Twitter	•		•	•		•	•	•	•	•
	LinkedIn	•		•	•	•				•	
	Google+							•		•	
	Other	YouTube, Pinterest, App Directory (MailChimp, GoToWebinar, others)	Youtube, Pinterest, App Directory (MailChimp, Skype, Marketo, others)	Marketo, Pardot, Silverpop	Foursquare, Wordpress, App Directory (Instagram, Tumblr, YouTube, others)		Hootsuite	Zendesk, UserVoice		App Directory (Mailchimp, Hubspot, Hootsuite, Harvest, Salesforce, others)	
Features	Reporting & Analytics		-	•	-	•		•	Available with Analytics PRO <sup>5</sup>		
	Listening/Monitoring	•	•	•	-	•	•	•	-	•	•
	CRM Integration	•		•	•		•	•	•	•	•
	Content Scheduling	-	•	-	-	•	•	-	-		•
	Content Management (create, edit, publish, workflow)	•	•	•	•	•		•	•		
	RSS Feeds	•		•	•						
	Multi-user access				•	•		•	•	•	
	Mobile Marketing		•					•		•	
International	International Social Networks	Xing			Mixi, Xing, Renren, Sina/Tencent Weibo, VK						
	Multilingual Capabilities	•	•		•		•	•			•
	Geo-targeting	•									

#### NOTES:

- 1. Additional \$100/1,000 contacts 2. Baseline 3. Features of Builder PRO 2.0 4. Product currently in free beta testing. Pricing for previous version.
- 5. Offers separate tools: Analytics PRO, Builder PRO, Market Insights, as well as free statistics

intead INTERNATIONAL EDUCATION AL ADVANTAGE, LLC

Digital technology to attract, recruit, orient, retain international students intead.com



## **Breakout Sessions**

QUESTIONS HERE: